Position: **Hardware Sales Executive**

Salary Package: 70k – 80k

Location: **Lahore**

Timing: Monday to Friday

Shift Timings: 9:00 AM – 5:30 PM

**Mandatory Requirements:**

* Minimum Bachelor degree, in IT from a reputable university in preferred.
* Candidates should be having at least 1-2 years of successful experience of selling servers and storages.
* Successful experience of hardware sales & generating leads through cold calling.

**Job Description:**

* Lead generation
* Arranging customers meeting.
* Maintain in-depth product knowledge and educate customers about our products, solutions, and services.
* Strong communication and interpersonal skills.
* Meeting Sales KPIs and targets
* Stay up-to-date on the latest advancements in server and storage technologies.
* Demonstrate a deep understanding of our products and effectively communicate their value propositions to clients.
* Preparing technical solution design and delivering sales pitches and product presentation & demonstrations and assist the sales teams during meetings and presentations.
* Good communication and presentation skills, and ability to express technical and nontechnical concepts clearly and concisely to business customer management and stakeholders.
* Fluent in speaking & writing English.
* Corporate email writing.
* Ability to build and maintain strong client relationships.

**Benefits:**

* Medical Insurance for Employee
* Provident Fund (PF)
* Annual performance base increment
* Ongoing training and professional development opportunities.